

# Unlock Incremental Revenue Gains with Unprecedented Freedom and Flexibility

REVENUE MANAGEMENT



## Navitaire partners with Kambr to deliver innovation in commercial revenue management functions

The collaboration augments Navitaire's New Skies® reservations and retailing system with Kambr's revenue management system, developing real-time data integration and alignment for greater flexibility and speed to market.

Kambr people and products have helped LCCs across the globe improve their revenue management and forecasting, providing access to inventory, revenue information and ancillary data to more easily capture incremental income.

### Benefits

- Provides up-to-the-minute inventory changes
- Includes real-time streaming data, continuous pricing and total offer revenue optimization
- Leverages cloud-to-cloud integration
- Features open modular architecture
- Supports AI/ML optimization
- Facilitates partner roadmap collaboration

With Kambr solutions, revenue teams can focus on the biggest revenue opportunities while automating manual tasks, for higher revenue output and more engaged analysts.

Contact your account manager to learn more about how Kambr can augment Navitaire's Airline Platform and to arrange a discovery call.

**navitaire**  
an **AMADEUS** company

Traditional airline RM solutions can be cumbersome & limiting

- Slow to react with inventory updates via nightly batch
- Task switching across multiple systems and Excel/BI tools
- Lack of choice and flexibility to work with different optimization models
- Inefficient workflow and antiquated business rules slow things down

**kambr**  
by **AMADEUS**

Tap into Kambr's tools, insights and processes to enhance revenue opportunities

- Cloud based RM platform designed to streamline workflows
- Automates repetitive tasks
- Creates triggers and alerts to stay up to date in real-time
- KPI dashboard with contextual insights to put focus on what matters most
- Developed for real-time streaming for intra-day optimizations: schedule changes, competitive fares, booking data, shopping data, events data and others.
- Enabled for continuous pricing tactics

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